

VISION 2010... ...AND BEYOND



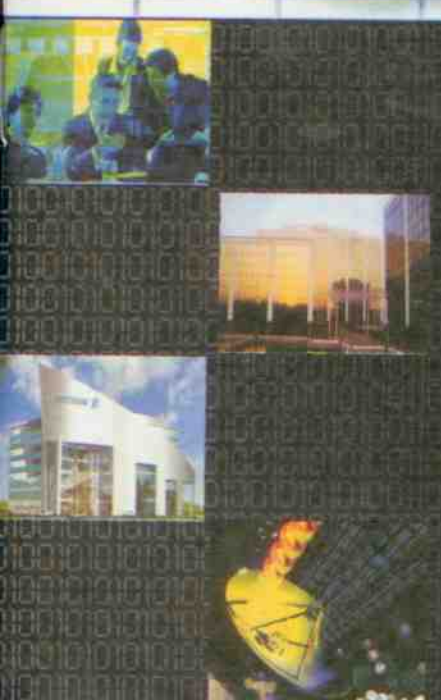
Bhupinder Singh Hooda
Chief Minister

- International level infrastructure to optimize our locational advantage for accelerated economic growth.
- Efficient, uninterrupted and stable power supply for industry, agriculture and households.
- Clean governance, empowered citizens
- One million jobs, rupees two lakh crore investment in industries.
- Technology parks including IT Parks, Bio-Technology Parks and R&D centers being established at IMT, Manesar and IT Corridor at Panchkula.



HARYANA

THE GLOBAL DESTINATION FOR IT/ITES/BPO BUSINESSES



HARYANA

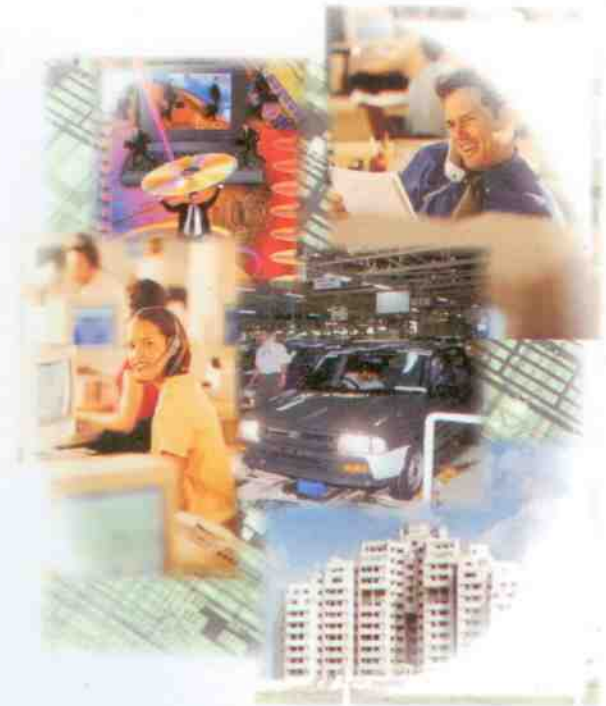


HARYANA

A LAND OF OPPORTUNITIES

HARYANA born on 1st Nov., 1966 - situated on the periphery of Delhi, the national capital of India - is bounded by four other Indian states, viz., Uttar Pradesh (U.P.), Himachal Pradesh (H.P.), Punjab and Rajasthan. Proximity to the national capital provides Haryana a natural advantage - access to excellent rail, road and air links to the world. With just 1.37% of the country's geographical area and around 2% of the country's total population, Haryana is proud of being one of the first few states with highest per capita income in the country. Guided by the message of righteous delivered by Lord Krishna, Haryana has emerged as one of the most prosperous & industrialized states of India with an impressive trail of economic achievements in the spheres of industries, urban and rural infrastructure, agriculture, dairy development and now information technology. Despite being an agrarian economy, the services sector occupies the most important place in the State's economy having state's gross state domestic products (GSDP) worth Rs 74970 crores with per capita income of about Rs. 29963.

Haryana today produces half of passenger cars, 55% of motorcycles, 25% of tractors, 25% of sanitary ware and 25% of bicycles of the total production in the country and 33% of the country's total exports of scientific instruments is met by small scale units of Haryana. Haryana is one of the major exporter of software in the country. Multinational companies (MNCs) like Suzuki, Honda, Sony, YKK, Whirlpool, Alcatel, Hughes Software, Techumesh, IBM Microsoft, General



Electronics, Smithkline Beecham, Mitsubishi, Norcool, Benetton, Wipro, Svedala, Yamaha have set up their manufacturing units in the State. To encourage Foreign Direct Investments and to promote exports, the State Govt. has identified infrastructure development as driver of industrial promotion. To provide services under one roof to the foreign investors, the State Govt. has constituted Haryana Investment Promotion Board.

With excellent law and order situation, the state has laid special emphasis on the planned development of infrastructure, promotion of I.T. industry & commerce and providing eco-friendly environment conducive to the healthy growth of economy. Haryana industries experience harmonious labour relations, without facing the scourge of losing man-days due to strikes in industrial undertakings. Haryana is also reputed as one of the first States in India to successfully tap **adventure tourism**.



Government Proactive Support to investors in the IT/ITES/BPO sector

In order to give a boost to the IT/ITES/BPO sector, Haryana Government has announced new Industrial Policy-2005 along with the ammended IT Policy 2000 for transforming Haryana into an IT driven economy. Key objectives of this policy are to re-establish industry as a key driver of economic growth, create wealth for the residents of the state and improve the quality of their life, generate employment and entrepreneurial opportunities across all sectors of the economy, facilitate spatial dispersal of economic activities particularly in economically and socially backward regions of the state and ensure sustainable development through investments in key sectors of economy. The State Govt. is facilitating investments by creating investor friendly environment through facilitation and removal of bottlenecks through self-certification, providing speedy clearances and developing reliable infrastructure.

State Govt. has announced following incentives to IT/ITES/BPO industry in the State.

- Preferential allotment of land.
- 100% relaxation in FAR.
- Maximum permissible height of the building is 60 metres.
- Three tier basement allowed.
- Continuous and uninterrupted power supply.
- Total exemption from electricity duty on captive power generation for five years.
- Rebate in registration and stamp duty on tapering scale for sale or lease of land / built up space.
- Exemption from the purview of Haryana Pollution Control Act.
- Three shift operation, including on close days, allowed.
- IT industry declared as public utility service.
- Exempted from Local Area Development Tax.
- Night shift working allowed for women.
- Norms for setting up of Cyber City, Cyber Park, Technology City/Park and IT Industry greatly liberalized.
- IT Software units employing less than 20 persons shall be permitted to come up in residential area.



Haryana Investment Promotion Board (HIPB) under the Chairmanship of chief Minister has been constituted to attract domestic as well as foreign direct investment in the state. The main function of the Board is to recommend customized package of incentive and concessions to prestigious projects having investment of Rs. 30 crores and above, undertake investment promotion activities by organizing contact programmes, publicity and road shows for prospective investors in India and abroad, identify sectors in which foreign as well as domestic investment is sought keeping in view the State priorities, review periodically the implementation of FDI projects as well as mega projects proposals.

Govt. of Haryana has set up **Investment Promotion Center** at Delhi to act as a single contract agency to provide information, guidance and hand-holding Services for venture location by providing entrepreneurs with regard to various sanctions / approvals needed for implementation of the projects.

A state level steering Committee-IT PRISM headed by the Chief Secretary has been set up to oversee computerization & application of IT in public domain. This committee is assisted by a Technical Committee headed by the secretary, Electronics & Information Technology. Also an **IT Task Force** has been formed by the State Govt. for suggesting strategy formation for Growth of IT / ITES industry in Haryana which will be chaired by President NASSCOM.

Due to the proactive support of the Govt., the **Software exports from the State has increased from Rs.400 crores in the year 1998-99 to about Rs. 14,000 crores in the year 2006-07.** Gurgaon is now ranked among the country's major software export locations in India.

Haryana intends to empower its citizens through the power of Information and Communication Technology (ICT) by setting up of Common Service Centres (CSCs) across the length and breadth of the State by operating approximately 1159 rural CSCs and 104 urban CSCs to be called "e-Disha Ekal Seva Kendras".

E-Governance initiatives: The State of Haryana has already taken a lead in implementing Mission Mode projects and significant progress has already been achieved. In the last two years, a number of prestigious E-Governance projects namely online Treasuries Information System, Haryana Registration Information System, Haryana Land Records Information System, VAT Monitoring, Assessment and Collection System, House Tax Assessment and Collection System etc. have been implemented successfully. Most of these initiatives are being taken up in private/public partnership for early implementation and for ensuring the deliverables.

Infrastructure

State has adopted multifacet approach to provide best of the infrastructure, simplification of rules and regulations governing industry, efficient institutional mechanism and incentives to the industry to promote convergence of Information Technology with frontier technologies like Nano-Technology, Bio-Technology, Mobile Computing, Genetics, Chip Manufacturing, Communication Technology, Robotics etc. as well as flexibility for setting up Technology Parks and IT Corridors.

Telecom Infrastructure

Haryana has a well-established statewide network of telecommunication facilities providing reliable data and communication linkages. Further the government is focusing on it to make it truly world-class. Operators like VSNL, BSNL and "Touchtel" of Bharti Tele-net



provide the telecom infrastructure. Besides Software Technology Parks of India, Ministry of Information Technology, Govt. of India has set up its office along with Satellite Earth Station at Gurgaon to cater to the connectivity requirements and providing regulatory services to software exporters. Investor friendly Right Of Way Policy has been formulated to strengthen optical fiber network in the State.

Haryana State Wide Area Network (ADHAAR) being set up at a cost exceeding Rs. 100 crore as a reliable horizontal and vertical communication corridor to achieve e-governance commitments and bring governance closer to public.

Physical Infrastructure

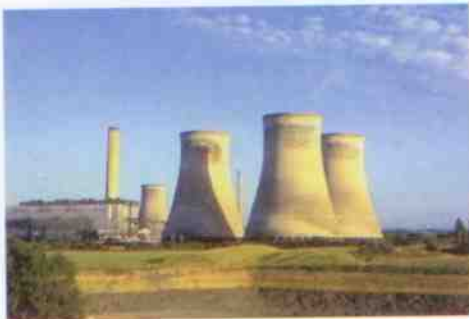
Providing physical infrastructure like real estate, power and roads for efficient transportation are among the topmost priority with the State Government. The widening of Delhi-Gurgaon stretch on National Highway-



8 to an Eight Lane Expressway is a step in that direction. National Highway Authority of India is implementing the conversion of the existing highway into an access controlled 8 lane facility with grade separated intersections in replacement of the existing grade junctions, which is envisaged to reduce the journey time from Delhi to Gurgaon from an hour to around 15-20 minutes, besides reducing vehicle operating cost and providing traffic comforts with increase in average travel speed and reduced accident rates. The development of Kundli-Manesar-Palwal (KMP) expressway will throw open unprecedented opportunities to develop economic hubs at strategic locations along the expressway. The State Government will strive to strengthen and develop new integrated townships along the expressway and other strategic locations in the state.

Power

Being the one of the first states to privatize its power sector, Haryana has the distinction of becoming the first state in the country to achieve 100% rural electrification. The State Govt. has also made giant strides to overcome the difficulty of power shortage. With reforms in the power sector, the State Govt. has launched an ambitious project of enhancing the present 2000 MW generation capacity within the state to 7000 MW through



public-private partnership. Setting up of 1000/1200 MW coal-based plants at Jhajjar and Faridabad initiated. Construction work on 600 MW coal-based plant has been started at Yamunanagar. Agreements have been signed for 1080 MW gas-based project at Hisar, 600 MW & 400 MW gas-based projects at Panipat, 1000 MW gas-based plant at Jhajjar and 1065 MW gas-based plant at Faridabad.

Manpower

The ITES-BPO industry is very people-centric. There is abundance of manpower in Delhi and Gurgaon. Gurgaon enjoys the advantage in the Indian ITES/BPO market simply because of its proximity to Delhi and is also attracting knowledge pool from all neighboring states in North India. Haryana has a rich reservoir of trained and skilled manpower. There are prestigious institutes of



engineering and technology, medical colleges, polytechnics imparting training and offering specialized courses. To further strengthen these technical institutions the Govt. has increased the Plan allocation by 200%. Capacity expansion in technical and professional institution in engineering, management, medical sciences and hotel management has been undertaken. To encourage establishment of institutions of excellence for higher learning Rajiv Gandhi Education City is being set up in Sonipat district. Compared to the national average, even the **literacy rate** in Haryana has taken



rapid strides. The literacy rate has increased to nearly 68.6% (2001 census), a substantial jump from the figures of nearly 56 percent (1991 census) and 44 percent (1981 census).

Social Infrastructure

Fully developed residential townships support Gurgaon's industrial infrastructure. The Educational institutions and medical facilities available are at par with those of an international class metropolitan city. Constructed by the Haryana Urban Development Authority as well as by private developers, ample provisions has been made to meet the housing needs well beyond 2020AD. It is one of the most well planned and fastest growing urban centers of the country.



GURGAON

The Preferred Global Destination for IT/ITES/BPO Units

Gurgaon has the unparalleled advantage of being located at a distance of only about 30 kilometers from New Delhi and is situated very close to the domestic and international airports. Further the proactive approach of the Govt has facilitated involvement of private sector for the development of the area, which has resulted in high quality commercial offices and habitation of international class. Gurgaon has emerged as a preferred investment destination for both IT and ITES/BPO companies. It scores well in the ITES/BPO sector with its unbeatable availability of people skills, cost effective, international quality space and state of the art infrastructure. Among the off-shoring options available in India, Gurgaon has emerged as most preferred destination. It has an extraordinarily large pool of English-speaking young skilled people who view ITES/BPO as an inspirational career option. Further, it provides a very conducive environment with strong government and private sector infrastructure support. At the core of Gurgaon's great attraction as the outsourcing destination is its value proposition. While customers were initially attracted by low costs, they have expanded here because of the quality of buildings and infrastructure that Gurgaon offers. While Gurgaon as a whole represents tremendous potential for IT and ITES/BPO industry, the major contribution comes from companies like Microsoft, Alcatel, Wipro, TCS, Flexotronic, IBM, Genpact, American Express, GE-Capital, Convergys, Motorola, Nokia, Ericsson, HCL, Sapient, Polaris, Hero Minds etc.

Gurgaon offers excellent walk in physical infrastructure for the new units. Now, builders like DLF, Unitech, Ansal, Haryana Urban Development Authority (HUDA), Haryana State Industrial Development Corporation (HSIDC), HARTRON are all taking the initiative to give



Gurgaon its special 'look'. Pepsi, Lucent Technologies, Standard Chartered Bank, HDFC, General Motors, British Airways, Rolls Royce, Nestle, IBM, Xerox, Mckinsey and many other top MNCs occupy their state-of-art office buildings. The glass façade commercial and office complexes, together with posh residential complexes, have given Gurgaon a metro look. The mega state-of-art shopping malls, DLF City Mall, Sahara Mall, night golf and country club, golf academy, together with the entertainment centers coming up at the Gurgaon-Mehrauli and Gurgaon-Faridabad road make this place comparable to Singapore.



State-of-Art Infrastructure for IT/ITES/BPO Companies



PRIVATE SECTOR

The state of the art infrastructure for IT/ITES/BPO companies and other corporates at Gurgaon is being developed mainly by two private developers, namely, M/s DLF Universal Limited and M/s Unitech Limited. Some of their major projects are listed below:

DLF City

DLF is presently developing DLF City on the southern border of Delhi. Spread over 3,000 acres, it is one of the largest townships developed by corporate private sector in India and has many locational advantages:

- Proximity to International Airport
- Excellent connectivity from South and West Delhi - 25 minutes from South Delhi and 45 minutes from West Delhi.
- Easily accessible from N.H.8 and Mehrauli Gurgaon Road.

This integrated city spans five phases and encompasses state of the art IT Park "DLF CyberCity", residential, commercial, corporate, institutional complexes as also community, educational, recreational and health facilities for all sections of the society.

Many leading IT / ITES companies and global corporates have already shifted their Indian bases to the DLF City. Today, DLF City is home to well-known leaders of the corporate world, including IT organizations like IBM, Oracle, Lucent Technologies and MNCs like Pepsi, Nestle, British Airways, DuPont, Smithkline Beecham, Rolls Royce Energy Systems, Xerox, Cargill, Svedala, Max New York. Following the trend of the MNC investment in DLF City, the consulting firms like McKinsey, KPMG and Korn Ferry have also moved close to their clients. Buildings like DLF Corporate Park, DLF Plaza Tower, DLF Gateway Tower, DLF Square and Nestle House have become

prestigious corporate landmarks known for their superior design and architectural excellence in India.

DLF Cyberciti

DLF Cyberciti is a part of 3,000 acre mega township DLF City, and it integrates host of top-end leisure, entertainment,



recreational and other service-related facilities offered by DLF City, into an international workplace environment supported with round-the-clock power back-up, dedicated communication services with fibre-optic and high technology intelligent buildings.

DLF Cyberciti, located around the junction of the 60 metre wide sector road with the National Highway-8, is on the threshold of becoming the largest integrated Information Technology hub in the country. The Cyberciti would be spread over 125 acres to offer over 15 million sq.ft. of workspace for software majors, IT-enabled services and leading Indian and International corporates who value a world class integrated IT infrastructure centre.

DLF Cyber Greens

This majestic development of 8.75 lacs sq.ft.(approx.) spread over 5 Cyber Green Towers, provides



an Intelligent IT Enabled Work Space that adapts to the changing business needs. The design incorporates large, efficient floor plates, wide column span and high floor to floor clearances, for optimal space utilization.

DLF Mega Commercial Development

DLF is developing a mega development of 1.5 million sq.ft., which will offer a floor size of 100,000 sq.ft. The building design would offer scalability for occupants from as low as 5000 sq.ft to 100,000 sq.ft on one floor. Other facilities in this development would include a business centre with video conferencing rooms and a large auditorium.

Unitech Global Business Park

This project spreading over 8 acres of land with 5 lac sq. ft. of space is a four tower complex and specifically planned to cater to the needs of multinational companies. It combines the convenience of a central business location and superb architectural design with the many advantages of a highly visible property, designed for international businesses. Some of the major clients who are already operating from this centre are: Perfetti, Fritolay, Seagram, Gillette, Asahi India, Electrolux, Amrop International, HP, EDS.

Unitech Millennium Plaza

The project spreading over 3 acres of open land with 2 lac sq. ft space is an elegant twin-tower complex. The complex landscaped with water features and fountains provides the high-class office spaces for corporates and companies. Some of the major clients who are already operating from this centre are: Remfry & Sagar, Lease Plan, Hi-tech Gears, Axis Computers, Prize Petroleum.



Unitech Business Park

The Unitech Business Park situated amidst fabulous green surroundings is an exclusive business address with 1.86 lacs sq. ft. space and consists of twin towers with six floors, each

of approximately 15,000 sq. feet, which seamlessly merge to give shape to this unique complex. Some of the major clients who are already operating from this centre are: Churchill India, Perfexa Solutions, Ondeo Degremont & Fidelity Investments.

Unitech Signature Towers

The project located on NH-8 in South City, Gurgaon, on 5 acres of prime commercial land has 15 Storey Twin Tower office complex with 80% area reserved for landscaping and parking and has 3.25 lac sq. ft. of space. Some of the major clients who are already operating from this centre are: Reebok, Osram, Becton Dickinson, Royal & Sunalliance, William-E-Connor, Exxon Mobil, UT Starco M.

Unitech Info City

Infocity spreading over an area of approximately 70 acres in sector 33 and 34 at Gurgaon is strategically located on Delhi-Jaipur National Highway NH-8. It is a fully integrated, state of art workstation for the global performer of the day. The park would facilitate an environment of new technologies,



research and development, modern management practices and work culture. It is a 'technology park' created for the establishment of light industries and IT offices. With state-of-the-art facilities it has a strong infrastructural backup ideal to establish a successful business. Ready-to-move-in software-complex with 1.5 lacs sq. ft. of space-The 'Infocenter' is a ready-to-move-in software-complex located in Infocity, with hi-tech infrastructure ideal to set up a successful business. Some of the major clients who are already operating from this centre are: American Express, Kirat Exports, and TCNS.



UniTECH WORLD (Cyber Park)

Unitech Cyber Park is being developed on 14 acres of land with 15 lac sq. ft of built up area. The phase-1 comprises of one building with 5 lac sq. ft. area with floor plate of 56,000 sq. ft. The building would have ground plus seven floors and the balance 10 lac sq. ft area is proposed in three buildings in phase-2. The project has been designed keeping in view the typical requirements of those companies which require larger floor plates, scope for further expansion within the same complex, broad band connectivity, telephone lines, optic fibre, food courts, sufficient parking spaces etc. This complex would be capable of hosting world-class technology/IT firms, MNC giants and Global Software Development/ Call Center-BPO operations of Transnational Companies. These office complexes are home to a host of premier Indian and Multinational companies.

GOVT. SECTOR

Besides the availability of built up space and land for IT/ITES/BPO companies and other corporates in the private sector, the State Government is also developing quality infrastructure for IT/ITES/BPO companies at Gurgaon through its various agencies like

Haryana State Electronics and Development Corporation (HARTRON), Haryana Urban Development Authority (HUDA) and Haryana State Industrial Development Corporation



(HSIIDC). Dedicated areas for IT such as Electronics City, Electronics Hardware Technology Park and Gurgaon Technology Park have been set up at Gurgaon. Besides these, one sector has been exclusively reserved for the IT Industry in Industrial Model Township, Manesar (Gurgaon). **The Haryana State Electronics Development Corporation** has initiated setting up a multistoried IT Complexes in Sector 18, Electronics City, Gurgaon, which will offer ready to move in space for the IT/ITES companies.



Alternative Destinations for IT companies in the State



- The State Government is further taking initiatives to promote Faridabad and Panchkula as alternative destinations for the IT/ITES/BPO industry in Haryana.
- There is a proposal to set up an IT Park at Panchkula on a land of about 250 acres size by the Haryana State Industrial Development Corporation.
- Country's largest multi-product Special Economic Zone on 25,000 acres of land in Gurgaon and Jhajjar Districts with an investment of Rs. 40,000 crores is being set up in Joint Venture with M/s Reliance.
- 17000 acres land being developed at a cost of Rs. 10,000 crore for industrial Model Townships, Special Economic Zones and Growth Centres.
- A private developer M/s Haryana Technology Park is setting up an IT Park at Faridabad on land of 8.25 acres. Haryana Technology Park is being promoted by the Management of Paharpur Business Centre & Software Technology Incubator Park (PBC - STIP™). Its suite of 28 services is certified for ISO 9001: 2000, ISO 14001: 1996, SA 8000:2001 & OHSAS 18001:1999 with a commitment to UN Global Compact. Some of its salient features are:
 - A 1.5 million square feet facility.
 - In the vicinity of Delhi, the national capital of India-just 3 kms from Delhi.
 - International quality plug and play offices with flexible interiors on large floor plates.
 - U.S. GBC LEED certified "green building" from an ecologically responsible organisation.
 - Continuous & uninterrupted power supply backed by captive power plant.
 - Excellent accessibility via all communication routes.
 - State-of-the-art IT Infrastructure with optical fibre backbone.
 - Abundant skilled manpower without regional accent bias.
 - World - class facilities like recreation centers, Food courts, Daycare centers, Medical Sick Bay, Gym & health club, meditation center, Overnight residential rooms, Travel agencies, car rentals, courier & postal services, Banks & ATMs', Educational/Training facilities and ample parking space for over 1,600 vehicles.



KMP GLOBAL CORRIDOR

OBJECTIVE

The Government of Haryana has planned a Global Corridor along 135 km. Kundli-Manesar-Palwal (KMP) Expressway linking four National Highways in the National Capital Region in order:

- To develop top class infrastructure facilities at par with international standards to meet the investors dreams and needs.
- To integrate global and grass root requirements and to develop this Corridor as one of the best in the world.
- To boost the economy of the State and realize the dreams of residents, investors and tourists.

This corridor would be comprising of the Theme Cities like; Education City, Cyber City, Bio-Sciences City, Medi-City, Fashion City, Entertainment City, World Trade City, Dry Port City, Leather City and Leisure City with world class infrastructure. The corridor would offer immense opportunities for investment in the above theme cities.

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0 2.5 5 10 15 20
Kilometers

Legend

- Interchange
- Railway track
- Orbital Corridor
- Proposed Freight Corridor
- Orbital Corridor_ 100m wide
- Orbital Corridor Buffer_ 30 m
- Development Plan Boundary
- Proposed SEZ
- International_Airport
- KMP Expressway
- National_PARK
- National_Highway
- State_Highway
- Major District Road
- River
- Urban
- Natural Conservation Zone
- Area closed under section 4 & 5 of LPA(Land Protection Act)
- Forest
- Township Proposed by TCPO(Haryana Govt.)
- Village
- Arawali ridge
- Proposed Urbanisable Area under NCR
- Proposed Hi- Tech Cities
- 500 m wide Green Belt along KMP
- Agricultural land under NCR control
- Agriculture Land

MAP NO- 13
PROPOSED LANDUSE

